

*Alan and Beth Stanfield, Co-owners*

# Stanfield Properties



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Alan and Beth Stanfield originally founded Stanfield Properties in 1998 as a property management and investment company. They built it into the successful business it is today by offering a full range of residential and commercial sales, leasing, and listing services. Located at 807 S. Friendswood Drive, Stanfield Properties occupies 3,600 square feet and employs seventeen real estate agents. Their downtown office was professionally designed and decorated to make it feel like a home where both real estate agents and clients feel comfortable when collaborating to buy or sell. Alan said, "Between the school district, law enforcement, and hometown atmosphere, we wouldn't have dreamt of opening our office anywhere else."

The two met while attending the University of Houston and participating in the UH's Marching Band. After they married, Alan worked as the vice president for Texas Bay Area Credit Union in Pasadena managing real estate loans while Beth worked for First American Title Insurance Company as their associate state sales director. Alan said, "Beth and I know all ends of the real estate spectrum

from contracts and loans to closings at the title company. We have worked towards our current jobs our entire lives, I suppose." Real estate runs deep in this family. Alan's aunt and uncle are Joe and Margaret Tramonte, founders of Joe Tramonte Realty in Galveston. Additionally, Alan's grandparents were the owners of many rental properties which is where he spent many days as a child hanging out while repairs were being made for future tenants.

Alan and Beth have a passion for real estate which they believe has made Stanfield Properties what it is today. In 2014, the Stanfield Team closed 114 transactions for a total sales volume of \$29.5 million. Of those sales, 55 percent were from buyers and 45 percent were from sellers. Last year was an amazing year for Stanfield Properties. This year, they are on track to close 140 transactions for a total sales volume of approximately \$36 million.

The Stanfields made their first home purchase in Friendswood in 1995 and are currently enjoying their fourth home here with their three children. The couple continues to lead as well as serve their community. Alan is on the board of the Fisd Education Foundation, and Beth leads the women's ministry

for the Friendswood Friends Church. Since 1998, Alan and Beth have been members of the Friendswood Chamber of Commerce and have earned many accolades throughout the years such as the prestigious Texas Monthly Magazine's "2014 Five Star Professional Award in Real Estate." Also, Stanfield Properties was recognized as one of the best places to work in 2014 and they were recognized as best realtors for five continuous years by Friendswood/Pearland Journal readers. Alan was awarded with the Houston Association of Realtors NextGen Realty Group's, "Top 20 under 40 Realtors in the Houston Market" in 2011. It is evident that both Alan and Beth commit 110 percent of themselves to make Friendswood a better place.

